

CASE STUDY: Trigemina Relies on ShareVault to Securely Share Confidential Due Diligence Materials with Potential Investors and Partners



As a Startup, Trigemina was primarily sharing documents internally using Dropbox. However, when it came time to seek outside investors and potential partners, it was clear they needed a more robust platform that focused on professional presentation and document control.

THE COMPANY: Founded in 2006, Trigemina, Inc. develops non-opioid, non-sedating, cognition-neutral drug formulations for CNS pain relief. The company has developed a proprietary targeted Nasal Delivery Technology to deliberately deposit drugs in regions of the central nervous system implicated in the generation of pain, migraine headaches, drug tolerance and a variety of complex CNS disorders.

WEBSITE: www.trigemina.com

VERTICAL: Life Sciences

SHAREVAULT CLIENT SINCE: 2015

Trigemina uses ShareVault to share due diligence materials with private and institutional investors as well as with other tech companies that might be interested in partnering with them. They set up the data room so that it's tailored to each group based on that group's focus and interest.

Pre ShareVault	Post ShareVault
<ul style="list-style-type: none"> No secure platform for sharing due diligence materials with outside parties 	<ul style="list-style-type: none"> ShareVault provides a central online repository to organize and securely share due diligence materials with investors and potential partners.
<ul style="list-style-type: none"> No control over documents once they've been shared 	<ul style="list-style-type: none"> ShareVault provides complete control over documents including the ability to "remotely shred" documents, even after they've been downloaded.
<ul style="list-style-type: none"> No ability to customize permissions for different users 	<ul style="list-style-type: none"> Trigemina appreciates that ShareVault allows them to customize and tailor what individual third parties have access to and to easily change those permissions as the need arises.
<ul style="list-style-type: none"> No way to preserve document-to-document hyperlinks 	<ul style="list-style-type: none"> When documents containing hyperlinks are uploaded to ShareVault, those hyperlinks are preserved and do not have to be re-created.
<ul style="list-style-type: none"> No insight into user interests and activity 	<ul style="list-style-type: none"> ShareVault makes it easy to see who has accessed the data room and what they've looked at. This gives Trigemina valuable insight into what users are most interested in and what they should focus on when moving forward with potential investors.

