

CASE STUDY: Gain Confidence and Control with a ShareVault Data Room



“ShareVault’s tag structure enables us to be more efficient. You don’t need to place the same document in multiple areas because one document can have many access points.

If you’ve ever played the fishing game at a fair, where you are given a magnetic fishing pole to quickly catch as many fish as you can—it’s a lot like ShareVault.

If I want to find information across an ocean of documents, I simply search for a term and all of the different areas it’s used quickly appear—like fish to a magnetic pole. Likewise, if I want my document to show up in many different places, I only have to publish it once and tag it to the appropriate locations.”

*Anne Heldreth, Vice President,
Business Planning and Operations*

THE COMPANY: Cavion is a clinical stage pharmaceutical company committed to providing patients with therapies for neurologic diseases and cancer through the development of drugs that selectively inhibit the T-type calcium channel (Cav3).

VERTICAL: Life Sciences

SHAREVAULT CLIENT SINCE: 2012

Four years ago, Cavion moved from email, Dropbox, desktop file storage, and hard copy documentation to a ShareVault virtual data room to share financing for licensing and acquisitions. Since then, Cavion has grown its use of ShareVault to include in-licensing, to keep all pre-clinical data and other valuable assets safe.

Pre ShareVault	Post ShareVault
<ul style="list-style-type: none">No control over the security of business critical documents	<ul style="list-style-type: none">“ShareVault gives us the confidence that we are protecting our data. It’s not sitting on someone’s laptop, which can get lost or damaged; it’s in a secure place.” <i>-Anne Heldreth</i>
<ul style="list-style-type: none">No visibility into end user behavior	<ul style="list-style-type: none">“Now we can control and monitor who is looking at our documentation to gain insight into what they are interested in.” <i>-Anne Heldreth</i>
<ul style="list-style-type: none">Difficult to find and organize documents	<ul style="list-style-type: none">“I can quickly and easily find documents in ShareVault, which enables me to more efficiently complete my goals.” <i>-Evan Newbold, Science Research Analyst</i>
<ul style="list-style-type: none">Other document sharing solutions have a steep learning curve	<ul style="list-style-type: none">“ShareVault was easier to pick up than other document sharing tools—the online video resources and 24/7 on-demand support allowed me to answer any questions I had quickly.” <i>-Evan Newbold, Science Research Analyst</i>
<ul style="list-style-type: none">Documents in multiple places, making version control challenging	<ul style="list-style-type: none">“ShareVault keeps us organized. Not only does it serve as our external document sharing tool, it is also our database for referencing the documents we need to conduct our business.” <i>-Evan Newbold, Science Research Analyst</i>

