

The ShareVault Advantage

7 Reasons Life Sciences Organizations Choose ShareVault

ShareVault is the industry leader in supplying intuitive and innovative virtual data rooms that provide a simple and secure way to share sensitive documents with third parties during due diligence, partnering, licensing and other critical business processes.

Our on-demand platform is a full-featured cloud-computing solution that enables our customers to manage critical time-sensitive

#1 ShareVault is the only secure document sharing platform with features specific to the biopharma industry and its regulatory requirements.

ShareVault's platform supports eCTD regulatory submissions, electronic Trial Master Files (eTMFs), SAS data files and clinical study reports. ShareVault is the only virtual data room that preserves inter-document hyperlinks so you can upload documents with working links. Our integrated eCTD viewer further streamlines and expedites buyer/investor review of regulatory submissions such as INDs or NDAs.

#2 ShareVault is endorsed by the Biotechnology Innovation Organization (BIO) and 50+ national and regional BIO affiliates.



The Biotechnology Innovation Organization (BIO) is the international trade association for the biotechnology industry. BIO represents more than 1,100 biotechnology companies, academic

and document-centric processes faster and more intuitively. ShareVault offers the highest degree of security and reliability combined with unparalleled speed, ease of use and functionality. Backed by the experience of billions of dollars in successful deal transactions, along with industry-leading customer support, ShareVault can be a critical tool in accelerating deal transaction times and increasing deal success rates.

“ We use ShareVault for two business critical purposes. First, to share due diligence materials with outside parties, such as potential investors, licensees, and partners. Secondly, we use it as a document repository and shared file system for internal use. In both applications it's important to be able to share documents on a need-to-know basis. After struggling with other systems, we moved to ShareVault and have found that inviting users and tailoring the permissioning of documents couldn't be simpler. We also have every confidence that our sensitive materials are completely secure. When situations change, it's a snap to change or revoke access. ”

Dan Schmitt
President and CEO, Actuate Therapeutics



100,000 people in 48+ countries use ShareVault for unmatched document security

institutions, state biotechnology centers and related organizations across the United States and in more than 30 other nations.

#3 ShareVault's intuitive interface expedites transaction timelines.

Did you know that the longer a deal drags on the greater the chance that there will be negative price adjustments or that the other party will walk away? Expediting the due diligence process can be a critical factor for deal success and maximum valuation. ShareVault's many features, such as drag-and-drop publishing, batch upload and automatic tagging features were [designed to reduce clicking and streamline the due diligence process](#).

#4 ShareVault eliminates document silos.

Having due diligence documents in one central repository doesn't just make good business sense, it's what expected. Buyers, investors and licensors expect due diligence documents to be housed in a secure online repository that is [organized and easily searchable](#). ShareVault's unique tag feature enables single documents to reside in multiple locations saving time and expediting document review. ShareVault's [powerful permissioning feature](#) also makes it easy to set document permissions for both groups and individual users. That means that only the individuals that need to see specific documents get to see those documents.

#5 ShareVault provides useful deal intelligence.

ShareVault's powerful reporting tools track the user's journey within the data room providing

insightful deal intelligence. Our [detailed audit trail](#) provides a comprehensive list of each user login, documents published, deleted or renamed, as well as documents accessed, including the amount of time spent viewing each document, even down to a page-level basis. This type of insight can be a [powerful tool for understanding a user's interests and concerns](#) allowing you to be proactive in addressing them.

#6 ShareVault integrates with the file sharing platforms you already use.

ShareVault is [the most connected data room available](#). No other data room offers so many ways to connect with the tools you already use. Our easy-to-use connectors for [Microsoft Office, SharePoint, Box and Dropbox](#) include a powerful sync engine, so your ShareVault content is always kept up to date. It's also simple to add eSignature workflows directly from within ShareVault using our [DocuSign](#) connector.

#7 ShareVault is also used for sharing regulatory submissions and e-archiving Trial Master Files (TMF).

ShareVault's [eCTD Viewer integration](#) streamlines review of biopharma regulatory submissions such as INDs (Investigational New Drug applications) and NDAs (New Drug Applications), in the eCTD (electronic Common Technical Document) format. Robust features give you the confidence that your [eCTD submissions are secure when sharing](#) with partners, licensees, regulatory advisors, CROs, CMOs, investors, potential acquirers and other third parties.